

**Tourism, Convention Center, and Trade Show Budget Estimate**

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2020 Georgia Code

Title 48 - Revenue and Taxation

Chapter 13 - Specific, Business, and Occupation Taxes

Article 3 - Excise Tax on Rooms, Lodgings, and Accommodations

<https://law.justia.com/codes/georgia/2020/title-48/chapter-13/article-3/section-48-13-50-1/>

Estimated Hotel Motel Tax Distributions					
City of Savannah	50.0%	21,560,089	21,560,089	23,884,242	23,884,242
Convention Center	13.7%	5,924,712	5,924,712	6,563,390	6,563,390
Civic Center	2.9%	1,263,421	1,263,421	1,399,617	1,399,617
Visit Savannah	33.3%	14,359,019	14,359,019	15,906,905	15,906,905
Total Hotel Motel Sales		718,669,631	718,669,631	796,141,400	796,141,400
Total Hotel Motel Tax	6%	43,120,178	43,120,178	47,768,484	47,768,484

	2018 Actual	2019 Projected	2020 Adopted	2020 Adopted (Cultural - Related Only)
<b>Revenues</b>				
Special Events & Recreation Fees (Sub-Total)	968,247	697,066	756,491	
Civic Center	1,273,414	1,955,046	2,072,548	
Services to Civic Center Fund			380,526	
Hotel/Motel Tax	21,577,337	23,000,000	23,884,242	23,884,242
City Expenses Reimbursed By User	0	0	0	
Other Revenues	0	0	0	
<b>Total Revenue</b>	<b>23,818,998</b>	<b>25,652,112</b>	<b>27,093,807</b>	<b>23,884,242</b>
<b>Expenditures</b>				
Special Events & Recreation Service Fees	(872,582)	(959,344)	(971,401)	
Cultural Resources	(649,590)	(1,606,259)	(963,106)	(963,106)
Cultural Contributions	(479,106)	(680,400)	(680,400)	(680,400)
Convention & Visitor Bureau	(6,922)	0	0	
River Street Hospitality Center	(130,847)	(118,528)	(117,334)	
Services From Civic Center Fund	(135,000)	(135,000)	(135,000)	
Trans to Civic Center Fund	0	(134,191)	(88,846)	
Lost Tax Revenue Due To Event, Film, & Tourism Incentives	0	0	0	
Other Expenses	0	0	0	
<b>Total Expenditures</b>	<b>(2,274,047)</b>	<b>(3,633,722)</b>	<b>(2,956,087)</b>	<b>(1,643,506)</b>
<b>Net Difference Surplus (Deficit)</b>	<b>21,544,951</b>	<b>22,018,390</b>	<b>24,137,720</b>	<b>22,240,736</b>
<b>Less: Marginal Expenditures Between Savannah Residence &amp; Savannah Residence+Tourism</b>	?	?	?	?
<b>Total Surplus (Deficit)</b>	<b>21,544,951</b>	<b>22,018,390</b>	<b>24,137,720</b>	<b>22,240,736</b>